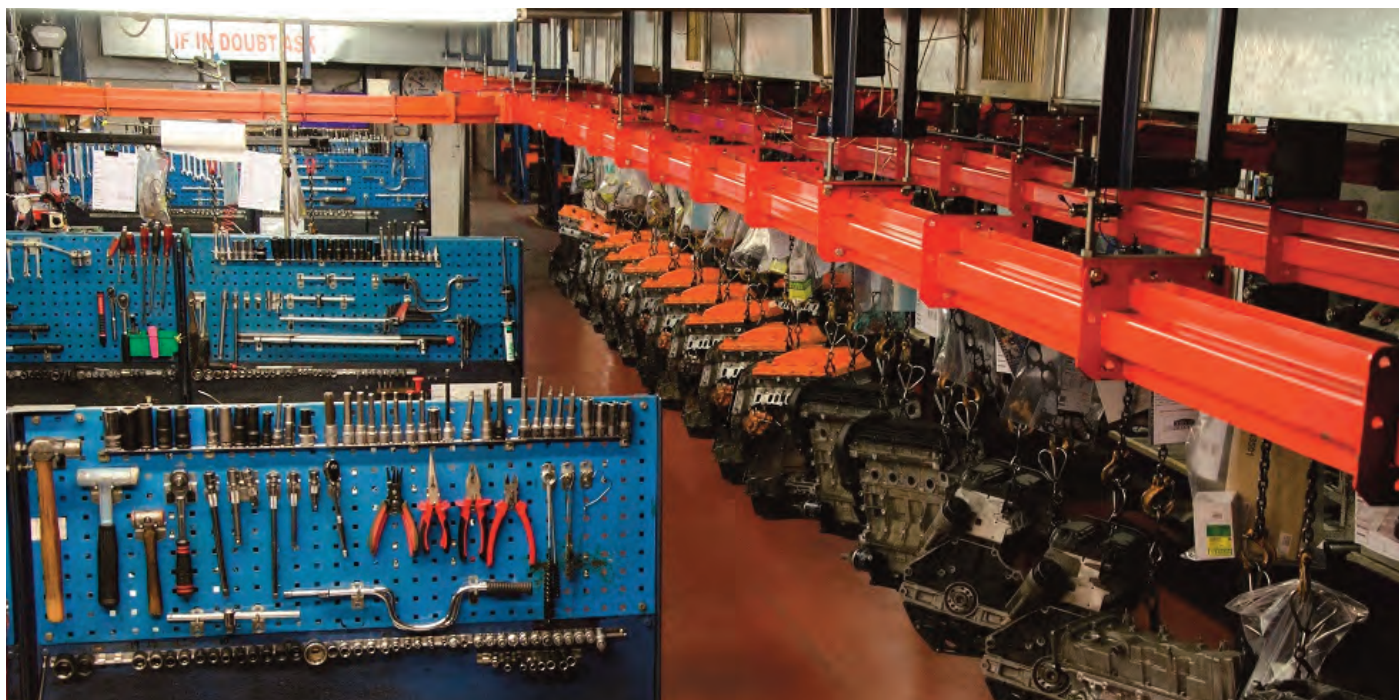


RELIABLE REMAN

As motorists see their budgets squeezed through 2023, repairs can be made more affordable via remanufactured components



Commenting on how remanufactured components can help workshops, Ivor Searle Commercial Director David Eszenyi said: “The main advantage remanufactured components offer to workshops is price, with quality replacement major units costing around 40% less than a brand new OEM product.”

He continued: “This helps to minimise the replacement cost for customers for what is typically a distressed purchase and provides garages with a competitive edge when it comes to securing repair work. As well as costing less, remanufactured units also offer customers and workshops a much more sustainable solution compared to purchasing a brand new OEM product, as considerably less energy and materials are used in the remanufacturing process. For example, engines remanufactured by Ivor Searle conserve approximately 55 kilos in core metal and around 85% of the engine’s original components are returned to OEM specification. Product quality is also an important consideration when choosing a supplier, as remanufacturing an engine or component back to OEM standard is an industrialised process that requires expertise and detailed inspection procedures. With this in mind, all Ivor Searle remanufactured engines are produced to conform to BSI AU 257:2002, the British Standard Automobile Series Code of Practice for the remanufacturing of internal combustion engines.”

On their offering he noted: “Ivor Searle offers an all-makes range of remanufactured petrol and diesel engines,

**Above:
Ivor Searle
workshop**

cylinder heads, manual gearboxes and turbochargers for cars and light commercial vehicles. We are constantly expanding our range to meet the latest trends in the UK’s vehicle parc and offer over 90% UK vehicle parc coverage. Engines, cylinder heads and gearboxes from Ivor Searle are provided with a transferable 12-month unlimited mileage parts and labour warranty, while a two-year warranty covers all turbochargers. Ivor Searle aims to make the exchange process for major units as easy as possible for workshops, with expert sales and technical support, as well as practical measures. For example, we use purpose-designed cradles for the delivery of our remanufactured engines and return of exchange units to ensure the process is safe and straightforward. We also hold comprehensive stocks to minimise vehicle downtime and offer free next day UK mainland delivery for stock items ordered before 3.30pm.”

David added: “Before installing a replacement unit, it is important to establish the cause of the original engine’s failure and, where needed, to make the repairs needed. Failure to do so could lead to the same problems being repeated with the replacement engine, which will not be covered under warranty. The installation notes provided with the replacement unit also need to be checked carefully, as they will be specific to the unit supplied. Ivor Searle also recommends that all ancillary parts are thoroughly cleaned before refitting onto the exchange unit.”

For more information, visit: www.ivorsearle.co.uk